



PROGRAMMA SVOLTO

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Materia:	Inglese
Testo	Bettinelli, O'Malley, Bentini : Business Expert- Pearson
Classe:	3A servizi commerciali
a. s.:	2021/22

N. mod.	Titolo del modulo	Argomenti e attività svolte
1	IL COMMERCIO INTERNAZIONALE E L'AZIENDA CHE COMUNICA CON PARTNERS E COMPETITORS	<p>UNIT 1</p> <ul style="list-style-type: none">- Business English : what is it?- International trade- Why is business activity needed- Goods and services- Sectors of production- Types of companies- Descriptions of companies- Entrepreneurs, qualities and skills- Start-ups , sole proprietorship and partnerships- Tense revision (present, past and future tenses - grammar) <p>UNIT 2</p> <ul style="list-style-type: none">- The internal organisation of a company- Roles and duties- Vocabulary and structures- Prepositions of place, numbers, (grammar)

2	IL MERCATO, I PRODOTTI E COME COMUNICARE EFFICACEMENTE CON BUYERS E SUPPLIERS	<p>UNIT 3</p> <ul style="list-style-type: none">- The basic of business communication- Writing business: e-mails and letters- Speaking business (dialogues on the phone)- Business communication today.- Uso modali can-could (richiesta e permesso)- Would (richiesta)
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3	PCTO	<ul style="list-style-type: none">- Personal experience and competences acquired)
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